# Keylane Life & Pension update

8 October 2026

Keylane



# Leon de Looff

**Managing Director, Keylane Life & Pension**

At Keylane since 2023

Keylane

# Over 100 customers & partners are joining us from:







Keylane

# Keylane overview

Our mission is to be **the technology partner that insurance and pension organisations across Europe trust to run, modernise and grow their businesses**.

Helping you serve your customers brilliantly today, stay compliant by design, and put AI to work safely.

**37m**
Policies

**1,100k**
Colleagues

**75+**
Migrations

**€215m**
Turnover

Keylane

# **Belgium** / Vereycken & Vereycken

**V&V:** strong partner to accelerate growth and increase credibility with customers

**Keylane:** Local market leader with deep expertise and strong client base (7 out of top 10)

- 30+ year history, 45 colleagues
- Product UL3 remains the core proposition in Belgium
- New UL3 version for Group Insurance
- Expanding to full SaaS and Hosting offer with Keylane





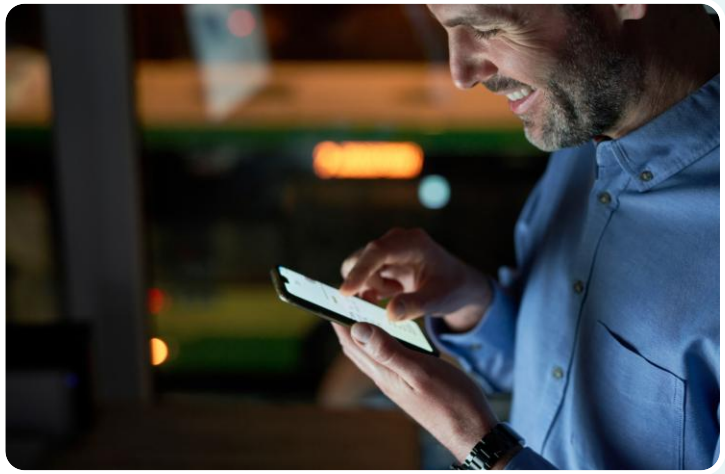


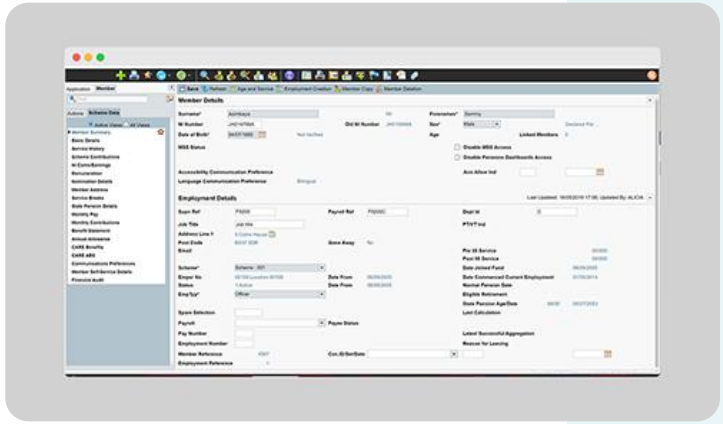


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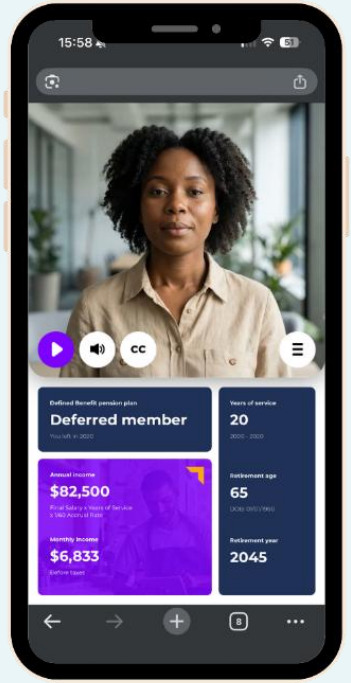
# **UK & NA** / Heywood

| | |
|---|---|
| **75%** | of UK Local Government Pension Schemes on Altair |
| **11m** | scheme members processed |
| **50+** | years of pension administration experience |
| **20+** | years median Altair customer tenure |
| **3** | new customers in North America |





HEYWOOD




Keylane

# Key deliverables past 12 months

## Business growth

- Supported customers in the integration of acquired portfolio's
- Supporting pension administrators to expand

## Pension reform (WTP)

- Converted 10 funds
- Another 15 early 2028
- Discussing Plan B projects

## Legacy reduction

- Enabled customers to decommission legacy platforms

## New modules

- Advisory Senior and Wealth
- Data exchange LAK & PPA
- "Video Engage" (AI-generated personalised videos)

## Regulatory

- Transparency law, capital gain tax, AML
- Accessibility act
- EU AI law

## Modernisation

- Re-platformed Disbursements
- Group Insurance Belgium

## Internationalisation

- Plexus to Norway
- Obex to Netherlands and UK

## SaaS

- Moving more customers to fully integrated SaaS service delivery and sovereign cloud hosting

Keylane

Keylane

**Chapters:**

| | |
|---|---|
| 0s | Welcome |
| 20s | Your start date |
| 59s | What you'll receive |
| 1m 41s | For your partner |
| 2m 1s | For your children |
| 2m 22s | Looking ahead |
| 2m 42s | Recap |

CC



# Our priorities going forward

## Grow together

### Support our customers

- Bring new products to market
- Acquire and integrate portfolios
- Provide more and better services

## Innovate

### AI-enabled products

- Make our platforms AI enabled
- Provide agentic workflow with Keylane and customer agents
- Safeguards built in by design

## Scale

### AI-enabled productivity

- Accelerate bringing new functionality to our platforms
- Improve performance, footprint and time-to-market

# Built for today.

Innovating for tomorrow.