

#### **Agenda**

Keeping up with market and industry developments

- Keylane strategic themes 2025-2030
- Short term roadmap
- Long term roadmap
- Business continuity actions
- Demo workflow in LeanApps Life



### Keylane Strategic themes 2025-2030

Strategies for future success and value creation

Legislation & Compliance	Our products have features that enables our customers to comply to legislation and compliance.
Product expansion	Extension of our products with new feature domains to increase the potential of our products for new and existing customers.
Business continuity	Our products and services come with features that ensure our customers can continue operations.  We implement features that support the continuity of our own operations.
Business effectiveness	Our products have features that enables our customers to increase productivity operations.
Digital experience	Our products offer advanced features that enable our customers' clients to process and communicate more effectively through digital channels.



#### Keylane Strategic themes 2025-2030

# Legislation & Compliance

- AML
- Localised compliance
- Tax reporting
- Pension treaty WTP (NL)

# Product Expansion

- Disbursement
- Financial reporting
- Workflow management
- Multi-client
- Modularised implementation
- Investments/ portfolio management
- Output management/ external DMS
- Real time model

#### Business Continuity

- Cyber security
- SaaS/cloud
- Data lifecycle management
- Containerisation
- Enable frequent releases/testability
- Product integration repository
- Performance and scalability

# **Business Effectiveness**

- **STP**
- Datamart
- Personal data automation
- Configurability and Configuration Manager
- Configurability and Portal Design System
- Operational alerts
- Telemetry
- Al capabilities
- Chatbots

# Digital Experience

- ✓ Connectivity
- ✓ Versioned APIs
- Portals and Selfservice
- ✓ UX/UI



### Keylane Strategic themes 2025-2030

# Legislation & Compliance

- AML Tax reporting
- Localised 2025 compliance
- Tax reporting
- Pension treaty
  WTP (NL)

# Product Expansion

- Disbursement
- Financial reporting
- worktlow management
- Multi-client Workflow
- Modularised implementation
- Investments/ portfolio management
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#### Business Continuity

- Replace

  Cyber security KPRC
- SaaS/cloud
- Data litecycle management
- Containerisation
- Enable frequent releases/testability
- Product integration repository
- Performance and scalability

UCM2

# **Business Effectiveness**

- STP Improved
  Datamari BA support
- Personal data
- Configurability and Configuration

  Manager
- Configurability and Portal Design System
- Operational alerts
- Telemetry
- Al capabilities
- Chatbots

# Digital Experience

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- Connectivity
- Versioned APIs
- Portals and Selfservice
  JSON/REST
- Gamification
- UX/UI











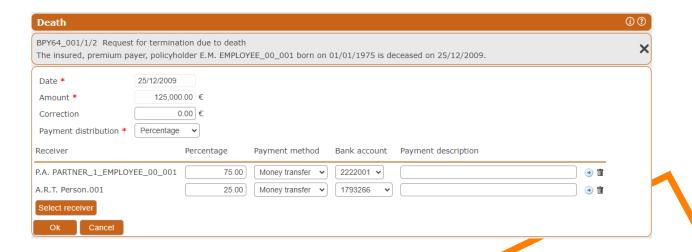
#### Topics

- Legal changes tax reporting 2025
- Improved GBA support
- Workflow



#### Legal changes – tax reporting 2025

- Change in monthly tax reporting SCH&SUC:
  - Add actual receivers
  - Add indication FI (Financial Institution)
    - Based upon pledge holder
  - Update list of AEOI (=CRS) countries
- Administration of receivers:
  - Either: use of technical interface ('QIS Portal coupled').
    - Possibility to adminster in hinsight;
  - Or: administer actual receiver upon termination in LALife





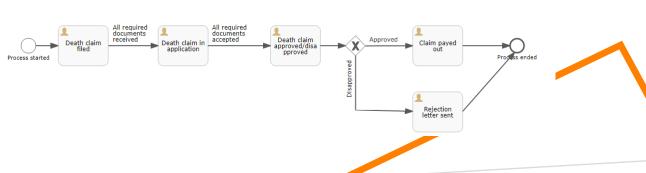
#### Improved GBA support

- Changes in party trigger automatic participation changes:
  - Marriage
  - Divorce
  - Child birth
- Name designation
- Connection with tasks / workflow
- Different subsets of GBA fields
  - Pension companies get more info than insurance companies



#### Workflow

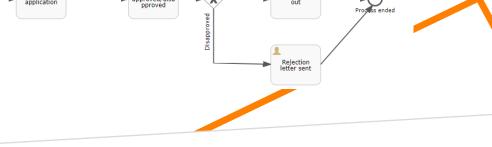
- Open Source tooling Flowable
- Connected to LeanApps Life using:
  - REST-services
  - —the task mechanism in LeanApps Life
- Flows are specific per organisation
  - -General examples available as a basis for finetuning
- Easy to configure



WebServices

Integration layer





Proprietary portals and interfaces

Data warehouse

Legend





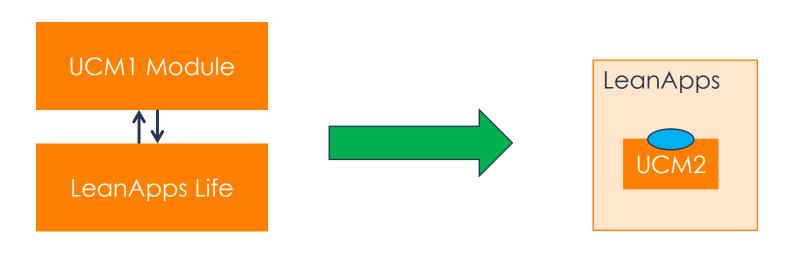
#### Topics

- UCM2 in LeanApps Life
- Replace/rebuild KPRC
- JSON versus XML
- REST-services gradually replacing webservices
- Document management system



#### UCM2

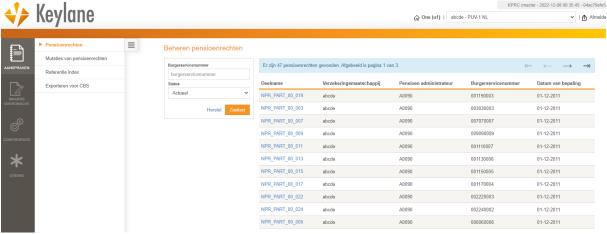
- UCM2 calculates in milliseconds i.s.o. seconds
- UCM2 is library; to be integrated into LeanApps Life
  - —Single source of truth for product configuration
  - Upload functionality for DNB sheet in LALife

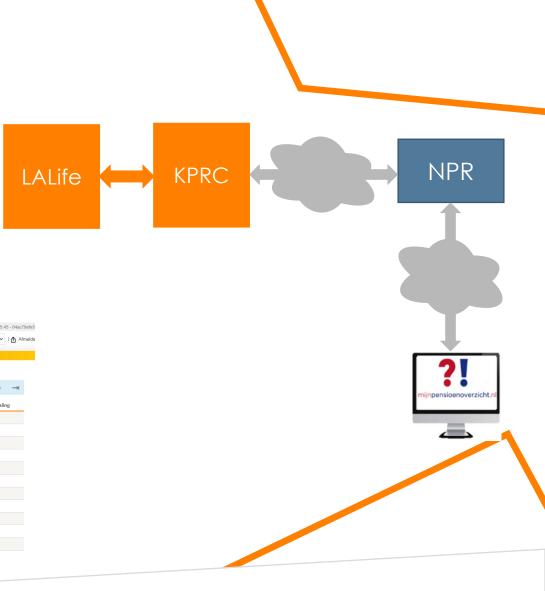




#### Replace / rebuild KPRC

- Replace Axon platform with off-the-shelf technology:
  - —Spring boot
  - -Spring Batch
  - -React-js / vue-js
- Redesign current GUI:







#### JSON versus XML

- JSON is taking over XML as a standard for intercompany messaging
  - Many similarities but some striking differences
- Advantages:
  - Easier to read
  - Faster
  - No parser required
- Disadvantages
  - No parser means no check on validity (xsd in XML)
- Roadmap LeanApps Life
  - Gradually introduce JSON, maybe replacing XML
  - Taking the ecosystem into account: the sender / receiver has to be ready!

```
JSON Example

{"employees":[
    { "firstName":"John", "lastName":"Doe" },
    { "firstName":"Anna", "lastName":"Smith" },
    { "firstName":"Peter", "lastName":"Jones" }
]}
```



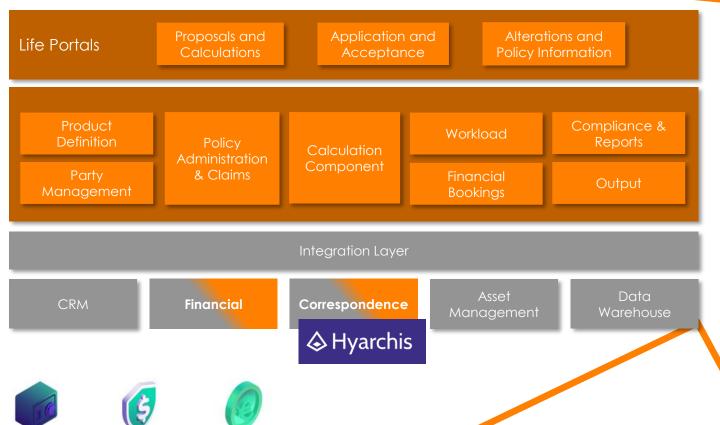
#### REST-services gradually replacing webservices

- REST-services are dedicated, smaller webservices
  - Few input fields, few output fields
- Advantages:
  - Easier to use
  - Smaller chance on design & development errors
  - Faster
- Disadvantages
  - More smaller REST-service calls are required than one big webservice call to obtain the same result



#### Document management system

- Interface with external document management system
- Added functionality:
  - Access rights
  - -Search capability
  - Data integrity
  - -AVG proof



Hyarchis specializes in:



Hypotheken





Banking



Verzekeringen



Finance











#### **Topics**

- Performance
- Technical upgrades
- Maintain and upgrade test automation



#### Performance

- Measure on production like situation
- Cleanup historic data
  - Are account entries on historic versions still relevant after 10 years?
- Asynchronous document generation ('detach itp')
- ✓ UCM2



#### Technical upgrades

- WebLogic 14.2 & Java 17/21
- Library upgrades
- Pentesting
- Mew hosting provider



Maintain and upgrade test automation

- Bugshot → Bugshot Pro
- ▼ TestLink → TestRail
- Regular updates of 'holy grail' databases



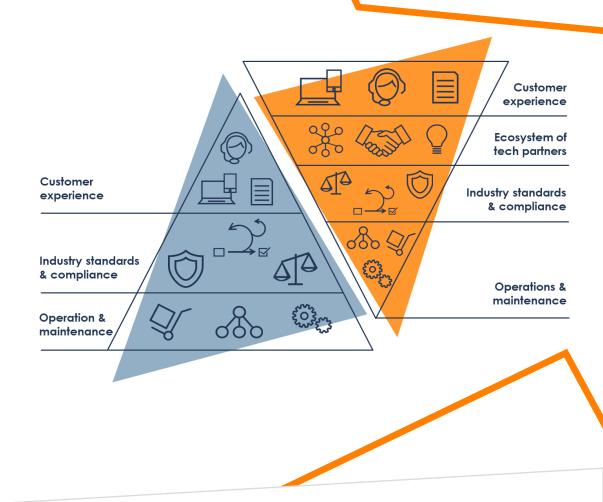




# Service concept philosophy

#### Straight Through Processing wherever possible

- Portals for all customers (business & retail)
  - Both transactions and overview of customer data
  - Keylane and/or proprietary portals are both supported
- Professional parties can access through open interfaces
  - Webservices and REST-services
  - Parties like salary processing firms
- Direct interfaces with data delivery parties
  - Government and other regulatory parties
- Regular end users use the workflow
  - Guiding the user through all steps of the process
  - Less options = less room for errors
- Only highly skilled Super Users will use the **GUI** 
  - Complex cases
  - Product configuration activities







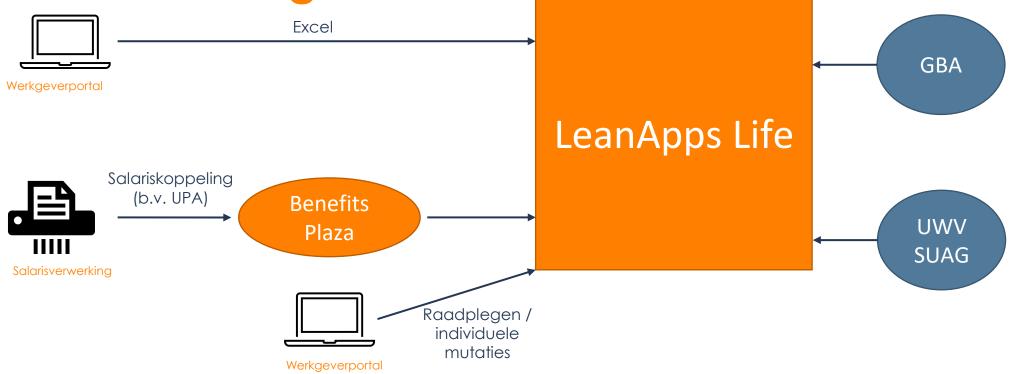
Demo

# Questions & Answers





# Mogelijke reserveslide: Mutatieverwerking



- Aansluiting vooral voor Corporates op salarisverwerking waar alle relevante bulkmutaties (salaris, in dienst, uit dienst, etc.) ook al in staan
- SME kan desgewenst ook salariskoppelingen gebruiken. Bij Corporates ligt aanlevering van mutaties via een Excel-bestand niet voor de hand



- Niet dienstverband gerelateerde mutaties gaan via GBA (overlijden, echtscheiding, adres, etc.) en UWV (AO)
- Optionele modules incl. aanmelden geregistreerd partnerschap via werknemerportaal