

IT'S TIME TO FOCUS: ON YOU

As a life and pension provider you have to deal with changing customer expectations, regulatory upheaval and demographics, and at the same time, keep your focus on developing your business and creating profitability.

The best way to cope with these challenges is to embrace the change and respond to the dynamic needs of your customers by offering high quality products and services.

With Plexus, our end-to-end standard platform for life and pension, we help you to improve your digital foundation, accelerate your time-to-market and adapt to market requirements quickly. With guaranteed service quality for predictable costs.

KEYLANE PLEXUS.
END-TO-END STANDARD LIFE AND PENSION PLATFORM
FOR OPERATIONAL EXCELLENCE

MARKET CONSOLIDATION AND DIFFERENTIATION

BEING PART OF A STANDARD PLATFORM ENSURES ECONOMIES OF SCALE AND ENABLES DIFFERENTIATION THROUGH PRODUCTS AND UNIQUE CUSTOMER EXPERIENCE

INDIVIDUALISATION OF SOCIETY

REQUIRES FLEXIBILITY IN YOUR ADMINISTRATION SYSTEMS TO MEET FUTURE CUSTOMER DEMANDS AND MAKE PENSION RELEVANT

AGILITY AND SHORT TIME-TO-MARKET

QUICK AND EASY PRODUCT LAUNCH BASED ON REAL-TIME INFORMATION IS KEY

What's going on in the life and pension industry today?

REGULATORY COMPLIANCE

THE NUMBER OF REGULATIONS AND INDUSTRY REQUIREMENTS ARE EVER INCREASING

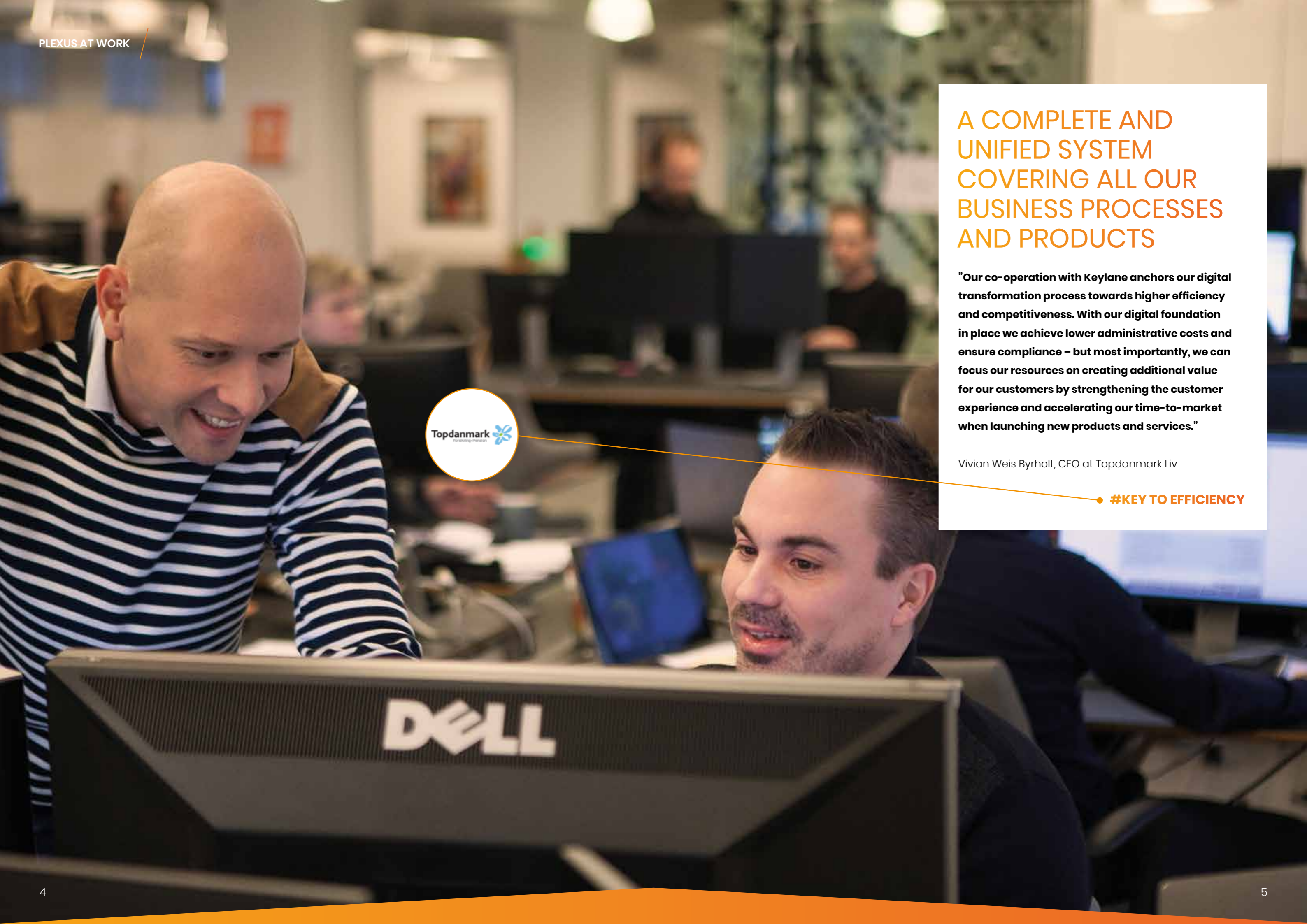
TECHNOLOGY INNOVATION

THE MARKET IS MOVING FROM TAILOR-MADE SOFTWARE ON PREMISE TO STANDARD SAAS SOLUTIONS

THE ANSWER IS PLEXUS

Plexus supports you in meeting the industry trends and ever-changing market needs.

Our standard SaaS platform takes care of your critical business processes end-to-end while you focus on developing your business and providing your customers with excellent service.



A COMPLETE AND UNIFIED SYSTEM COVERING ALL OUR BUSINESS PROCESSES AND PRODUCTS

”Our co-operation with Keylane anchors our digital transformation process towards higher efficiency and competitiveness. With our digital foundation in place we achieve lower administrative costs and ensure compliance – but most importantly, we can focus our resources on creating additional value for our customers by strengthening the customer experience and accelerating our time-to-market when launching new products and services.”

Vivian Weis Byrholt, CEO at Topdanmark Liv

● #KEY TO EFFICIENCY



OMNI CHANNEL

Plexus's service-oriented architecture allows you to serve different user groups via different channels and devices. Using the Plexus user interface or by connecting your own portals/apps and future digital business models directly on top of Plexus's service API's.

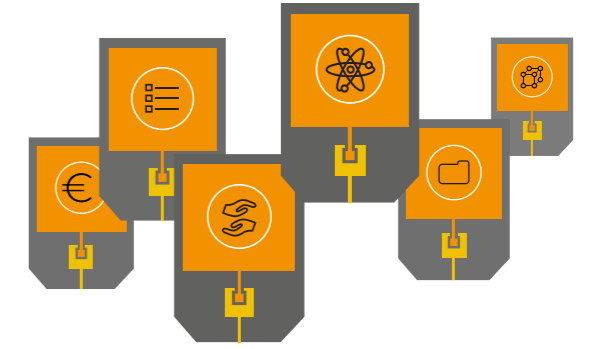
Plexus's strength lies in its ability to smoothly integrate with existing systems, interfaces and other internal/external integrations.



CUSTOMER CENTRIC

With Plexus you can offer advisors and customers a 100% digital platform to manage applications, policies and claims quickly, easily and secure.

PLEXUS: DESIGNED FOR STRENGTHENING YOUR BUSINESS



MODULES TO INDIVIDUALISE YOUR SYSTEM

Plexus comes with a series of add-on modules to ensure complete solutions for large and small pension providers alike. There are modules for handling various situations in relation to workflow, receiving and paying money, reporting, legal parties, claims, documentation and more. You can choose to use any number of modules, selecting only those required relative to existing functionality and business needs.



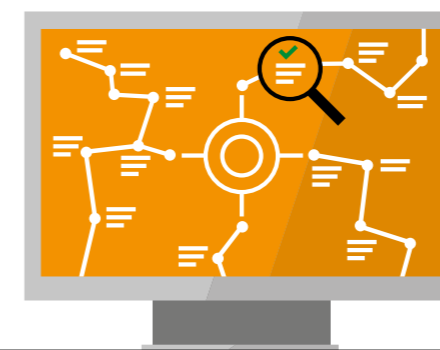
BUSINESS AGILITY

With straight-through processing, Plexus enables life and pension providers to handle quotes, policy applications and alterations quickly and efficiently. New products are easily launched, and complex business processes are handled within minutes. Giving you the business agility that is needed for a truly digital pension provider.



RISK & COMPLIANCE

Meeting constantly changing rules and regulations and industry standards can be difficult and expensive. As a leading software vendor in the life and pension market, Keylane enables its customers to fully comply with the latest rules and regulations.

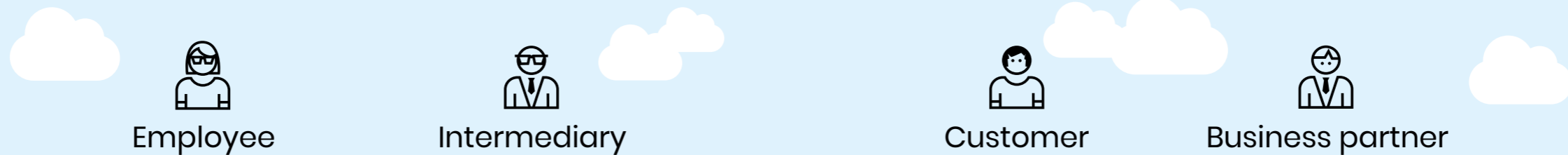


COMPLETE TRACEABILITY AND CONTROL

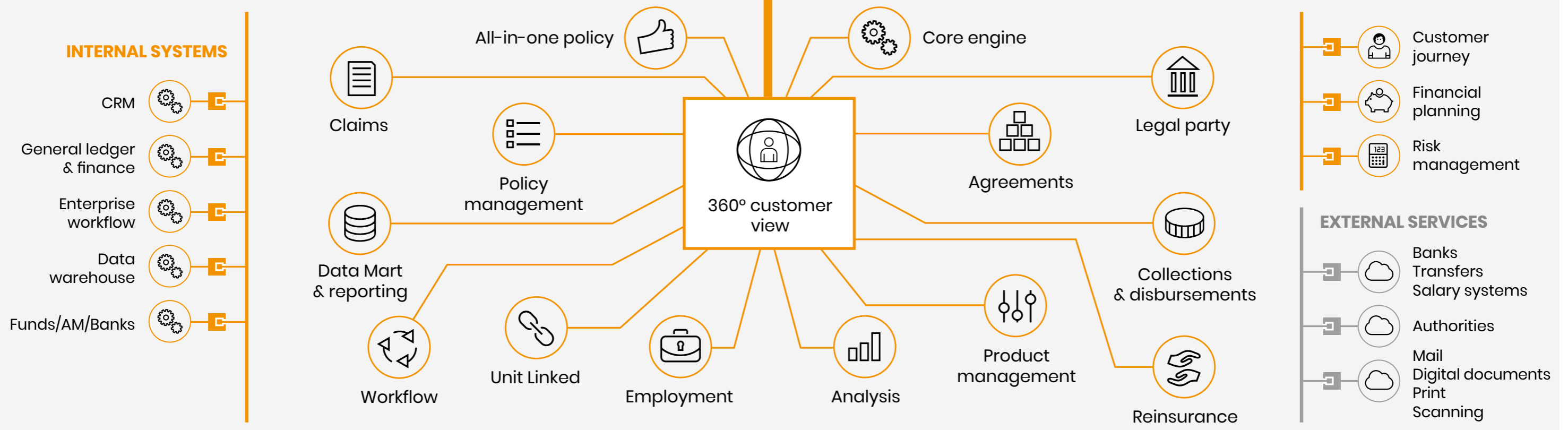
All transactions are composed of events, and this approach provides users with full control over accounts through convenient undo and redo options, and complete traceability of account history.

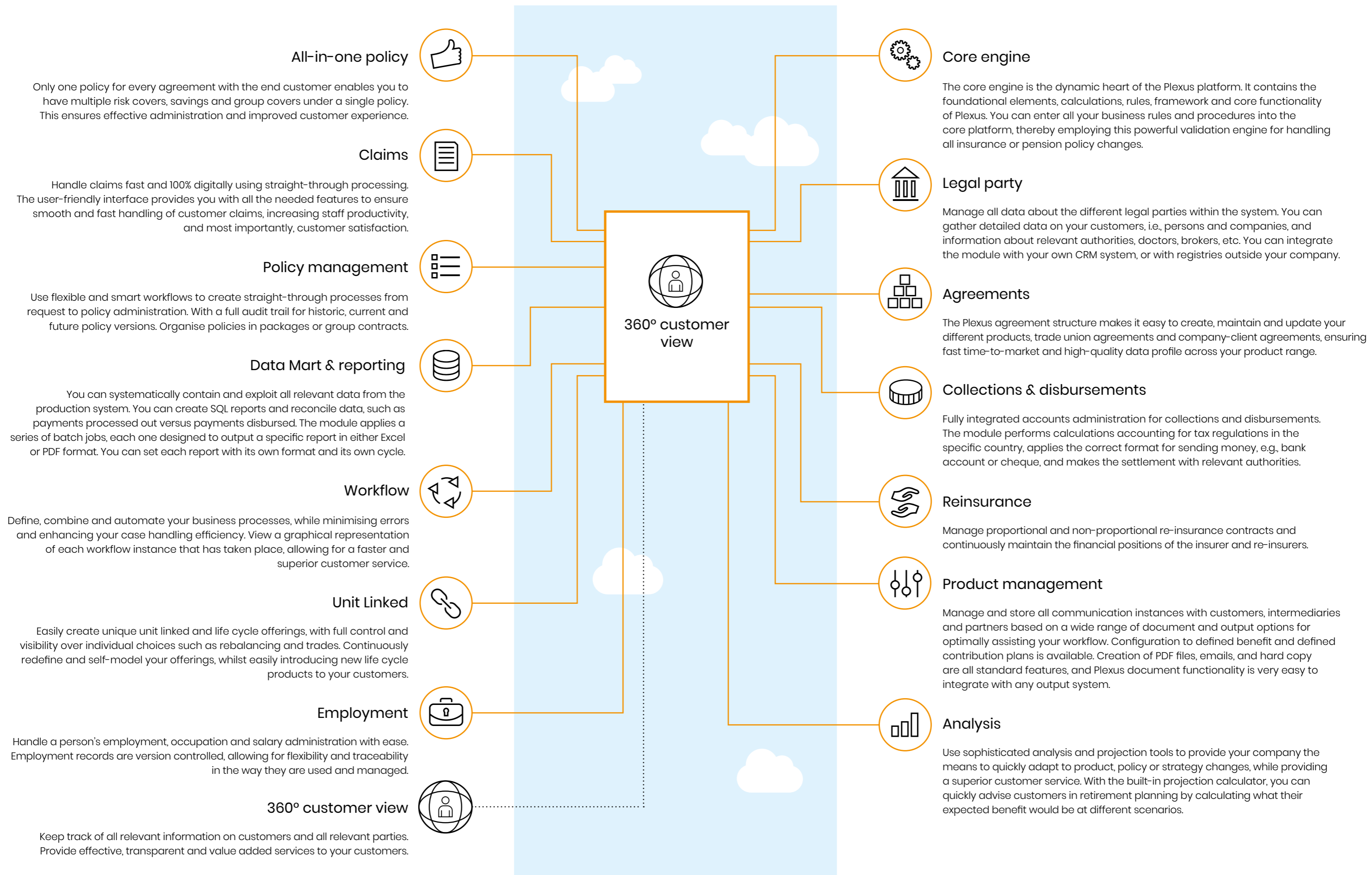
Plexus empowers the life and pension industry to change through technology. The landscape changes, so does the way we interact.

Make use of 100% web-based software in a secure private cloud environment. Robust, scalable and fully integratable with your own application landscape. No need to worry about installation, configuration, performance, upgrades, maintenance or disaster recovery - we take care of it.



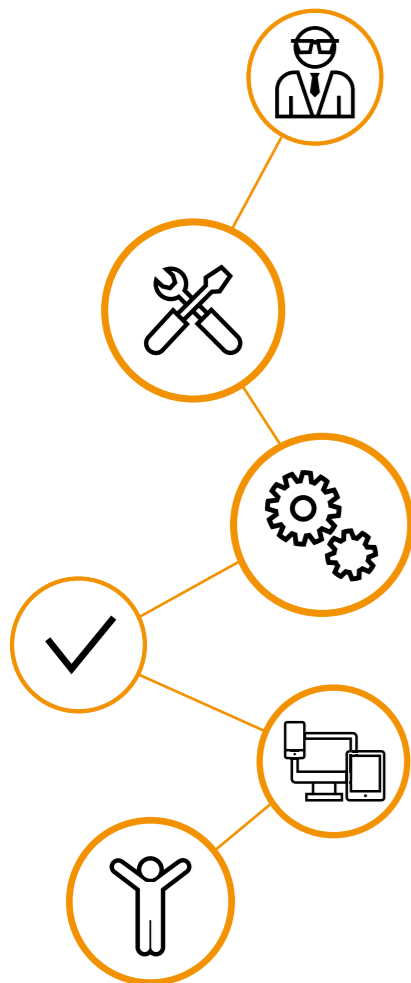
PLEXUS SERVICE LAYER





If you want to go fast, go alone. If you want to go far, go together.

We believe software implementation is a team sport. Making Plexus work best for your company, configuring it to your business and integrating it with your systems, asks for a close cooperation. With a dedicated implementation team of experienced insurance and pension consultants, and the best practices we have developed over the years, you are assured a smooth implementation of Plexus. We challenge our customers and want them to challenge us back to achieve the best possible solutions.



CONSULTANCY

Keylane consultants are fully focused on the insurance and pension industry, with over twenty years of experience in these sectors and a specialist approach for each segment. They always keep a keen eye on new developments in the market and the opportunities they offer you. Our consultants work closely together with you to prepare comprehensive business cases for the implementation of Plexus or new Plexus functionalities. Always aiming at clear and measurable business benefits in terms of reduced time-to-market of new products, IT cost cutting, and higher customer satisfaction figures.

IMPLEMENTATION

At Keylane, we have over twenty years of experience in software implementation within the complex environments of major insurers and pension providers. In over 90 successful projects we have developed an effective, standardised work process that we continually improve and update with every new project. An agile approach based on active user involvement and risk reduction through best practices, that guarantees predictable project deliverables and fulfilment of your business goals. Based on well-known various IT development methods.

MIGRATION

When implementing a new software platform, data migration can become a challenging and expensive affair. That is why we have a dedicated competence centre for data migration, that helps our clients to carry out migrations in a completely controlled way. Converting data using a proven, standardised and fully automated method with intensive testing of the design, the performance of the migration and the conversion software before migrating your actual data.

HIGH CUSTOMER SATISFACTION AND LOW ADMINISTRATIVE COSTS

“The implementation of Keylane Plexus has made it possible for us to focus on the strategic development of our business. We have streamlined our business processes and given our customers exceptional self-service opportunities – we are now among the companies with the lowest administrative costs in the market.

In our day-to-day work with Keylane, we experience a business partner that understands the industry and knows what steps to take to strengthen our business. This innovative and challenging approach of Keylane sets new standards.”

Søren Kolbye Sørensen, CEO at DIP

#KEY TO SUSTAINABILITY



ALL-INCLUSIVE HIGH STANDARD PENSION PLANNING

“The launch of “Pensionstjek” has strengthened Sampension’s efforts to deliver an all-inclusive, high standard pension planning. All necessary financial conditions are included when the plan is tailored to the customer’s individual needs and life situation.

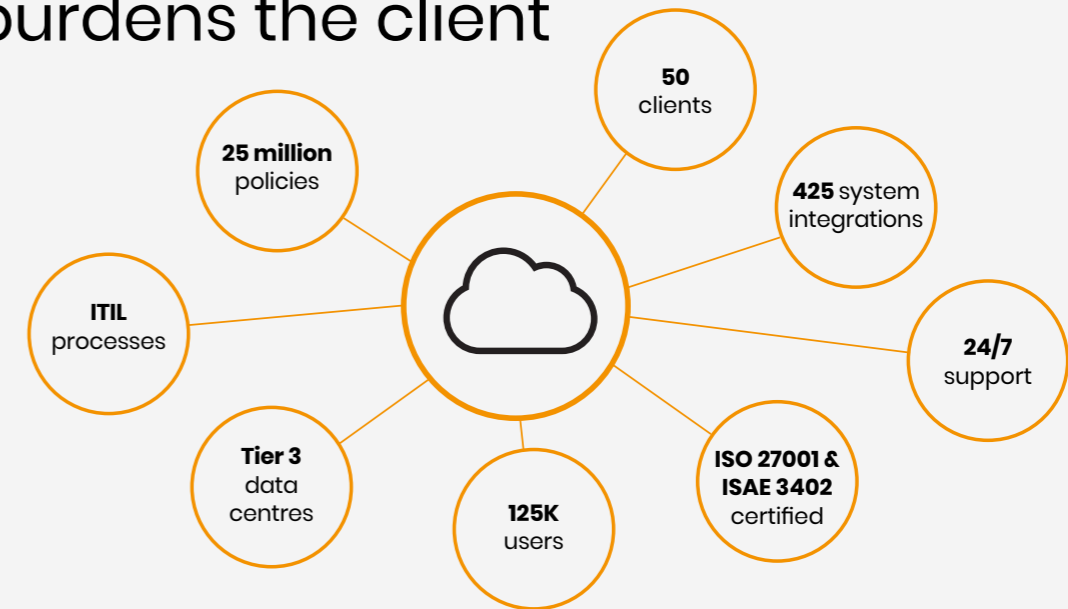
With “Pensionstjek” Sampension will strengthen its position and become market leading among labour market pension providers.”

Ole B. Tønnesen, Director at Sampension

#KEY TO CLARITY

sampension

Experienced SaaS provider that unburdens the client



“KEYLANE IS THE MOST EXPERIENCED SAAS PROVIDER OF LIFE INSURANCE POLICY ADMINISTRATION SYSTEMS IN EUROPE”
 Magic Quadrant for Life Insurance Policy Administration Systems, 2017

Gartner

Empowering the insurance & pension industry to change through technology

Meeting the complex demands and dealing with the unpredictable future of the digital world presents a significant challenge to insurance and pensions providers.

Keylane is an industry-leading SaaS provider that uses its market knowledge, scale and experience to reduce complexity and unburden clients, allowing them to focus on their core business.

The speed of change and need for compliance makes it almost impossible to run an effective business without a platform that meets these demands.

Our ambitions are to enable the industry to change and to empower our clients to innovate and stay competitive in an ever-changing market.

Some of our life and pension clients





**INSURANCE & PENSION SOFTWARE
THAT MAKES A DIFFERENCE**

WWW.KEYLANE.COM

DENMARK / GERMANY / THE NETHERLANDS(HQ) / NORWAY / SWEDEN